



NORTHEAST INDIANA REGION IMPORT EXPOSURE SUMMARY



95.9%

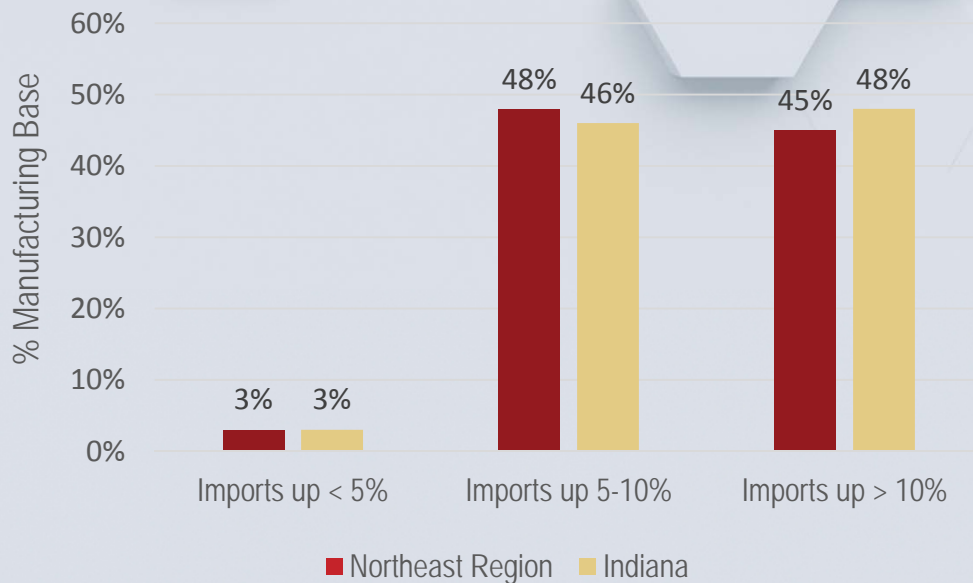
OF MANUFACTURING
BASE FACING
RISING IMPORTS
(1,439 total plants)



10.3%

AVERAGE IMPORT
INCREASE FOR REGION
MANUFACTURERS

Import Exposure Breakdown



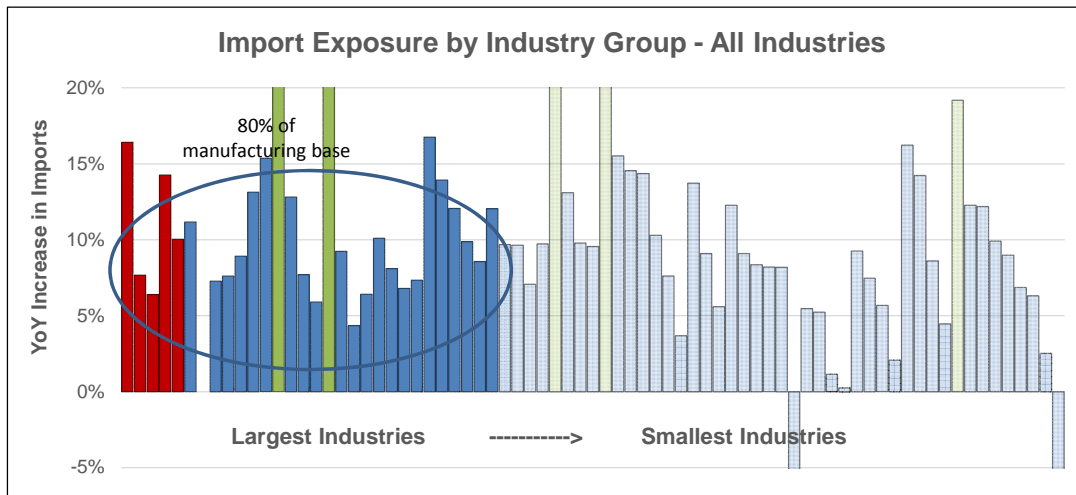
Northeast Indiana Region - Import Exposure by County

| County | Total Manufacturing Plants | % Mfg. Base Facing Rising Imports | Average Import Increase | Imports Down | Imports Up < 5% | Imports Up 5-10% | Imports Up > 10% |
|--------------------------|----------------------------|-----------------------------------|-------------------------|--------------|-----------------|------------------|------------------|
| Allen | 479 | 96.2% | 10.2% | 4% | 3% | 48% | 45% |
| Kosciusko | 175 | 90.3% | 9.1% | 10% | 3% | 51% | 35% |
| LaGrange | 161 | 99.4% | 9.6% | 1% | 7% | 63% | 29% |
| DeKalb | 123 | 95.9% | 10.4% | 4% | 2% | 46% | 49% |
| Noble | 118 | 94.9% | 10.4% | 5% | 4% | 40% | 51% |
| Steuben | 87 | 95.4% | 11.1% | 5% | 2% | 37% | 56% |
| Adams | 64 | 96.9% | 11.8% | 3% | 2% | 41% | 55% |
| Whitley | 63 | 96.8% | 9.6% | 3% | 2% | 62% | 33% |
| Huntington | 61 | 95.1% | 11.3% | 5% | 0% | 39% | 56% |
| Wabash | 57 | 98.2% | 11.4% | 2% | 0% | 44% | 54% |
| Wells | 51 | 100.0% | 13.1% | 0% | 2% | 33% | 65% |
| Northeast Indiana | 1,439 | 95.9% | 10.3% | 4% | 3% | 48% | 45% |
| INDIANA | 8,018 | 96.7% | 10.5% | 3% | 3% | 46% | 48% |

Northeast Indiana Region - Import Exposure by Industry

| TOP 5 MANUFACTURING INDUSTRIES | | | |
|--------------------------------|---|---------------|----------------------------|
| <u>NAICS</u> | <u>5 Largest Industry Groups</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3327 | Machine Shops and Turned Products | 129 | 16.4% |
| 3371 | Household and Institutional Furniture and Kitchen Cabir | 88 | 7.7% |
| 3219 | Other Wood Product Manufacturing | 77 | 6.4% |
| 3335 | Metalworking Machinery | 71 | 14.3% |
| 3323 | Architectural and Structural Metals | 63 | 10.0% |
| | | 428 | |

| <u>NAICS</u> | <u>5 Highest Import Exposure</u> | <u>Plants</u> | <u>Increase in Imports</u> |
|--------------|---|---------------|----------------------------|
| 3241 | Petroleum and Coal Products (eg refineries) | 10 | 29.9% |
| 3119 | Miscellaneous Food Products | 8 | 29.4% |
| 3362 | Motor Vehicle Bodies and Trailers | 34 | 24.2% |
| 3331 | Agriculture, Construction, and Mining Machinery | 21 | 22.6% |
| 3254 | Pharmaceuticals | 1 | 19.2% |





ALLEN COUNTY - IMPORT EXPOSURE SUMMARY



96.2%

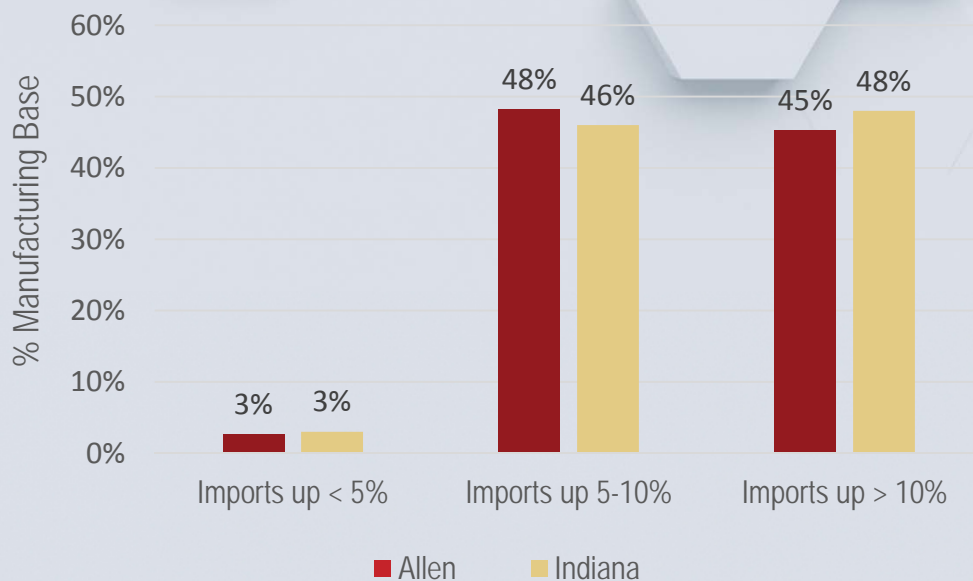
OF MANUFACTURING
BASE FACING
RISING IMPORTS
(479 total plants)



10.2%

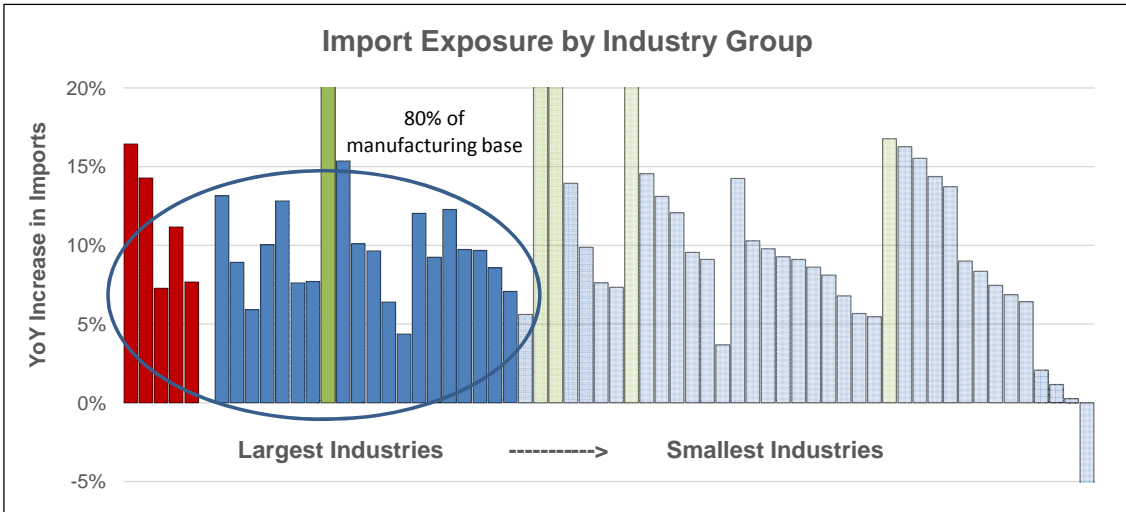
AVERAGE IMPORT
INCREASE FOR COUNTY
MANUFACTURERS

Import Exposure Breakdown



Allen County - Exposure by Industry

| TOP 5 MANUFACTURING INDUSTRIES | | | |
|--------------------------------|---|---------------|----------------------------|
| <u>NAICS</u> | <u>5 Largest Industry Groups</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3327 | Machine Shops and Turned Products | 37 | 16.4% |
| 3335 | Metalworking Machinery | 33 | 14.3% |
| 3399 | Miscellaneous Manufacturing | 25 | 7.3% |
| 3371 | Household and Institutional Furniture and Kitchen Cabin | 24 | 7.7% |
| 3261 | Plastics Product Manufacturing | 24 | 11.2% |
| | | 143 | |
| <u>NAICS</u> | <u>5 Highest Import Exposure</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3241 | Petroleum and Coal Products (eg refineries) | 3 | 29.9% |
| 3119 | Miscellaneous Food Products | 4 | 29.4% |
| 3362 | Motor Vehicle Bodies and Trailers | 4 | 24.2% |
| 3331 | Agriculture, Construction, and Mining Machinery | 9 | 22.6% |
| 3359 | Other Electrical Equipment and Components | 1 | 16.8% |





KOSCIUSKO COUNTY - IMPORT EXPOSURE SUMMARY



90.3%

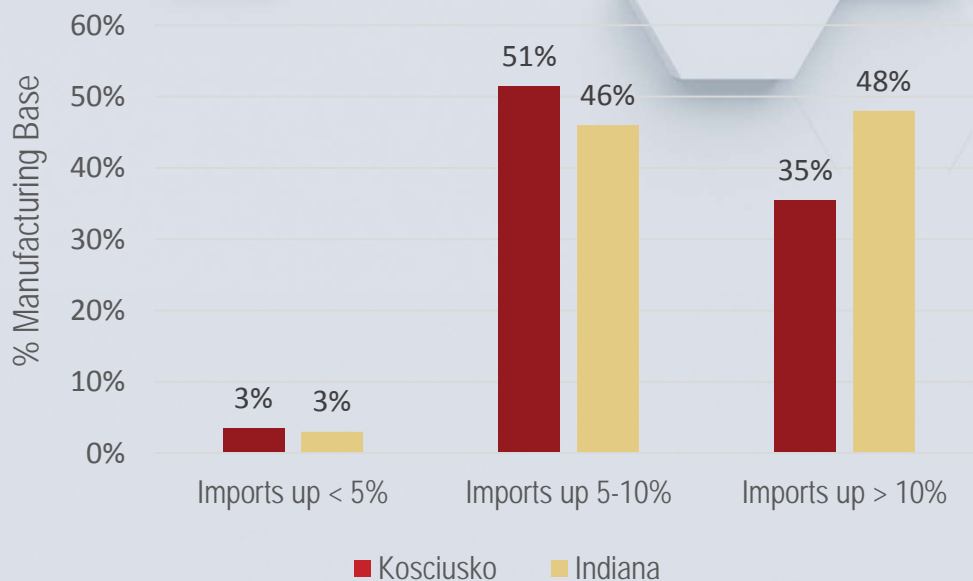
OF MANUFACTURING
BASE FACING
RISING IMPORTS
(175 total plants)



9.1%

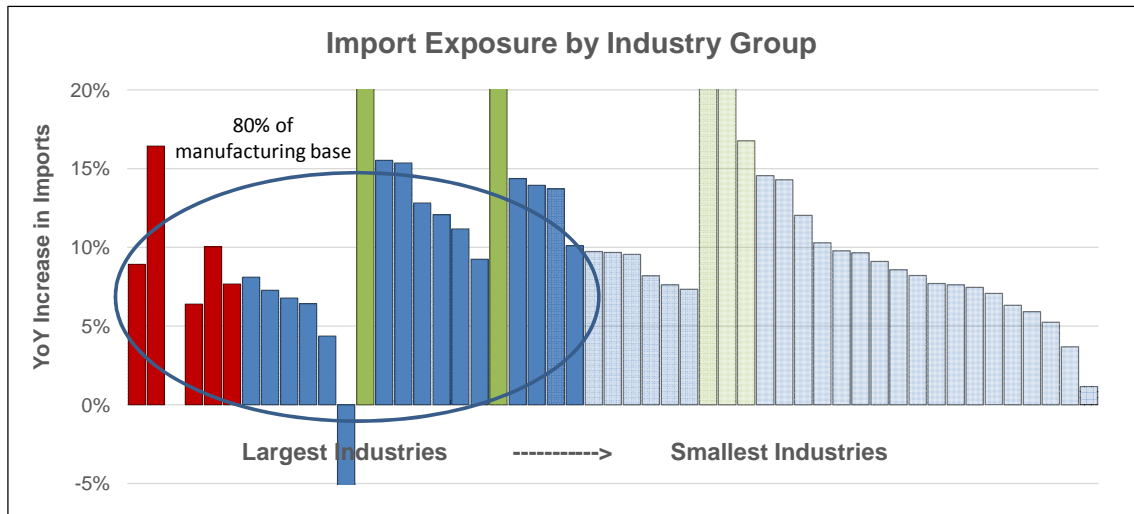
AVERAGE IMPORT
INCREASE FOR COUNTY
MANUFACTURERS

Import Exposure Breakdown



Kosciusko County - Exposure by Industry

| TOP 5 MANUFACTURING INDUSTRIES | | | |
|--------------------------------|---|---------------|----------------------------|
| <u>NAICS</u> | <u>5 Largest Industry Groups</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3391 | Medical Equipment and Supplies | 16 | 8.9% |
| 3327 | Machine Shops and Turned Products | 14 | 16.4% |
| 3219 | Other Wood Product Manufacturing | 12 | 6.4% |
| 3323 | Architectural and Structural Metals | 10 | 10.0% |
| 3371 | Household and Institutional Furniture and Kitchen Cabin | 8 | 7.7% |
| | | 60 | |
| <u>NAICS</u> | <u>5 Highest Import Exposure</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3241 | Petroleum and Coal Products (eg refineries) | 1 | 29.9% |
| 3119 | Miscellaneous Food Products | 1 | 29.4% |
| 3362 | Motor Vehicle Bodies and Trailers | 2 | 24.2% |
| 3331 | Agriculture, Construction, and Mining Machinery | 3 | 22.6% |
| 3359 | Other Electrical Equipment and Components | 1 | 16.8% |





LAGRANGE COUNTY - IMPORT EXPOSURE SUMMARY



99.4%

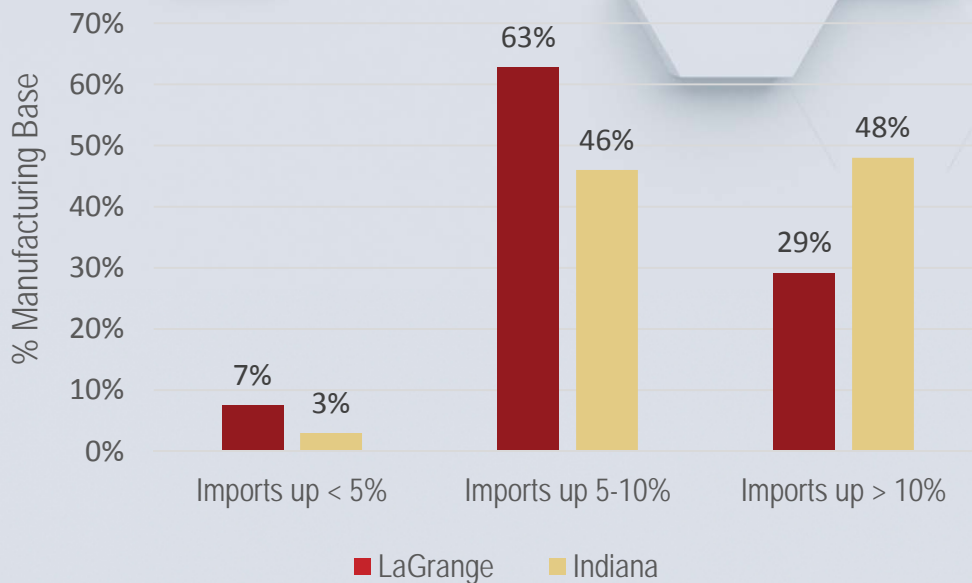
OF MANUFACTURING
BASE FACING
RISING IMPORTS
(161 total plants)



9.6%

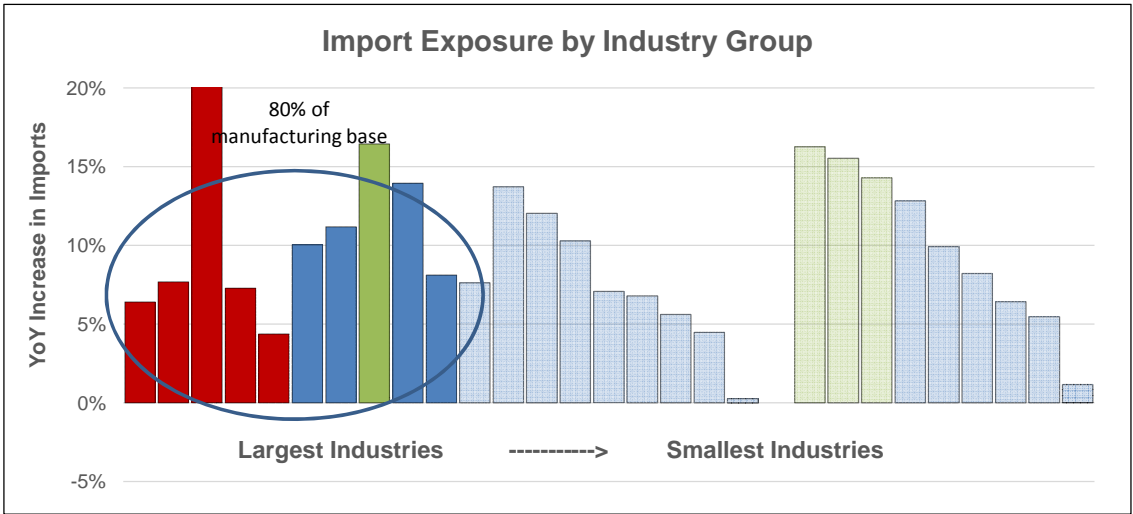
AVERAGE IMPORT
INCREASE FOR COUNTY
MANUFACTURERS

Import Exposure Breakdown



LaGrange County - Exposure by Industry

| TOP 5 MANUFACTURING INDUSTRIES | | | |
|--------------------------------|---|---------------|----------------------------|
| <u>NAICS</u> | <u>5 Largest Industry Groups</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3219 | Other Wood Product Manufacturing | 37 | 6.4% |
| 3371 | Household and Institutional Furniture and Kitchen Cabin | 36 | 7.7% |
| 3362 | Motor Vehicle Bodies and Trailers | 18 | 24.2% |
| 3399 | Miscellaneous Manufacturing | 8 | 7.3% |
| 3372 | Office Furniture (including Fixtures) Manufacturing | 7 | 4.4% |
| | | 106 | |
| <u>NAICS</u> | <u>5 Highest Import Exposure</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3362 | Motor Vehicle Bodies and Trailers | 18 | 24.2% |
| 3327 | Machine Shops and Turned Products | 3 | 16.4% |
| 3379 | Other Furniture Related Product Manufacturing | 1 | 16.2% |
| 3111 | Animal Food Manufacturing | 1 | 15.5% |
| 3335 | Metalworking Machinery | 1 | 14.3% |





DEKALB COUNTY - IMPORT EXPOSURE SUMMARY



95.9%

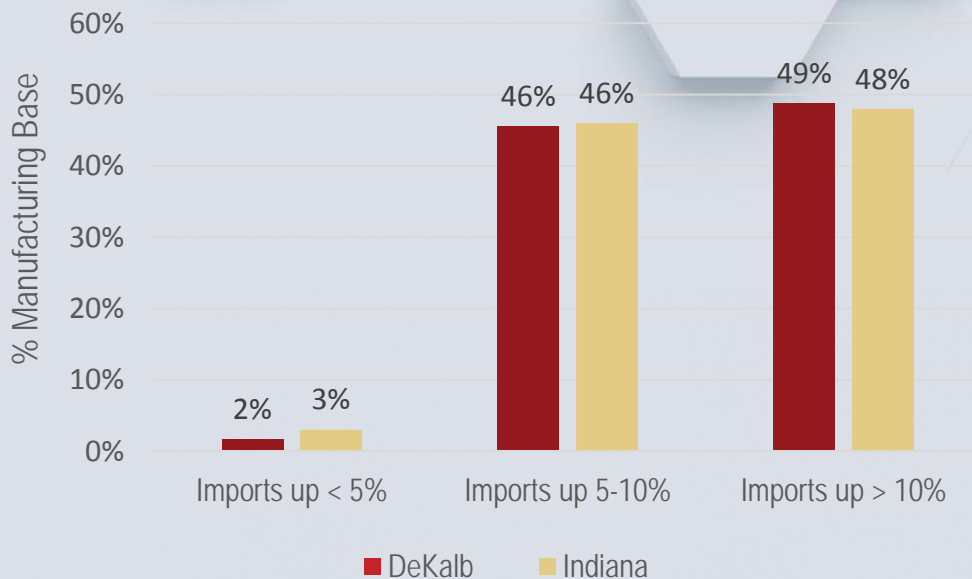
OF MANUFACTURING
BASE FACING
RISING IMPORTS
(123 total plants)



10.4%

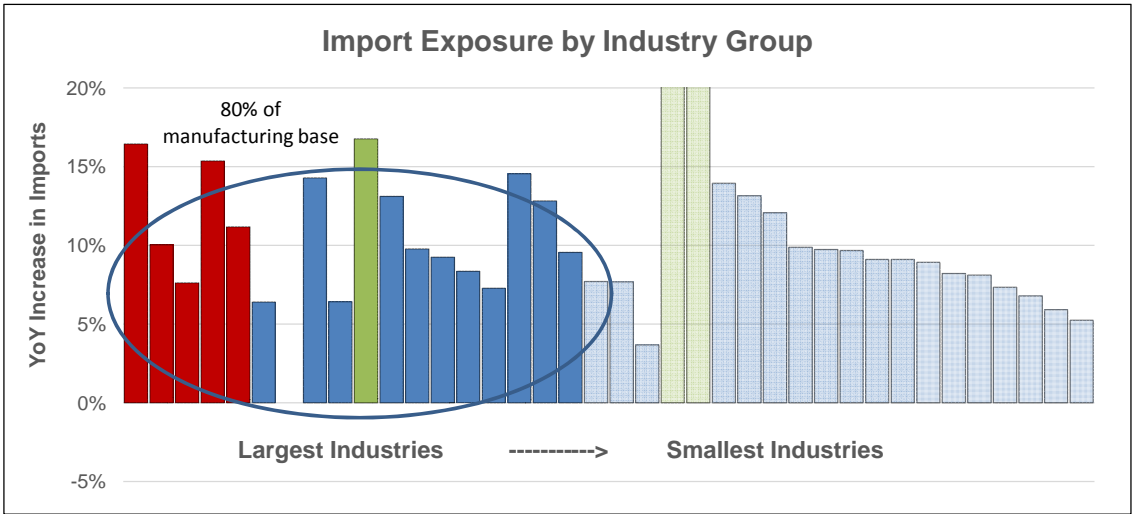
AVERAGE IMPORT
INCREASE FOR COUNTY
MANUFACTURERS

Import Exposure Breakdown



DeKalb County - Exposure by Industry

| TOP 5 MANUFACTURING INDUSTRIES | | | |
|--------------------------------|---|---------------|----------------------------|
| <u>NAICS</u> | <u>5 Largest Industry Groups</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3327 | Machine Shops and Turned Products | 14 | 16.4% |
| 3323 | Architectural and Structural Metals | 12 | 10.0% |
| 3363 | Motor Vehicle Parts | 8 | 7.6% |
| 3219 | Other Wood Product Manufacturing | 7 | 6.4% |
| 3261 | Plastics Product Manufacturing | 7 | 11.2% |
| | | 48 | |
| <u>NAICS</u> | <u>5 Highest Import Exposure</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3241 | Petroleum and Coal Products (eg refineries) | 1 | 29.9% |
| 3331 | Agriculture, Construction, and Mining Machinery | 1 | 22.6% |
| 3359 | Other Electrical Equipment and Components | 3 | 16.8% |
| 3327 | Machine Shops and Turned Products | 14 | 16.4% |
| 3273 | Cement and Concrete Product Manufacturing | 7 | 15.4% |





NOBLE COUNTY - IMPORT EXPOSURE SUMMARY



94.9%

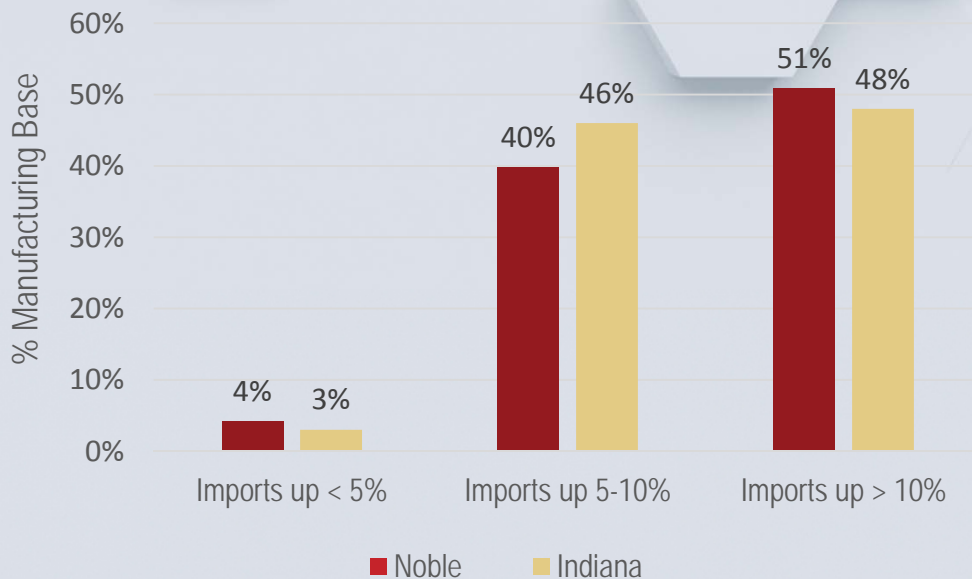
OF MANUFACTURING
BASE FACING
RISING IMPORTS
(118 total plants)



10.4%

AVERAGE IMPORT
INCREASE FOR COUNTY
MANUFACTURERS

Import Exposure Breakdown

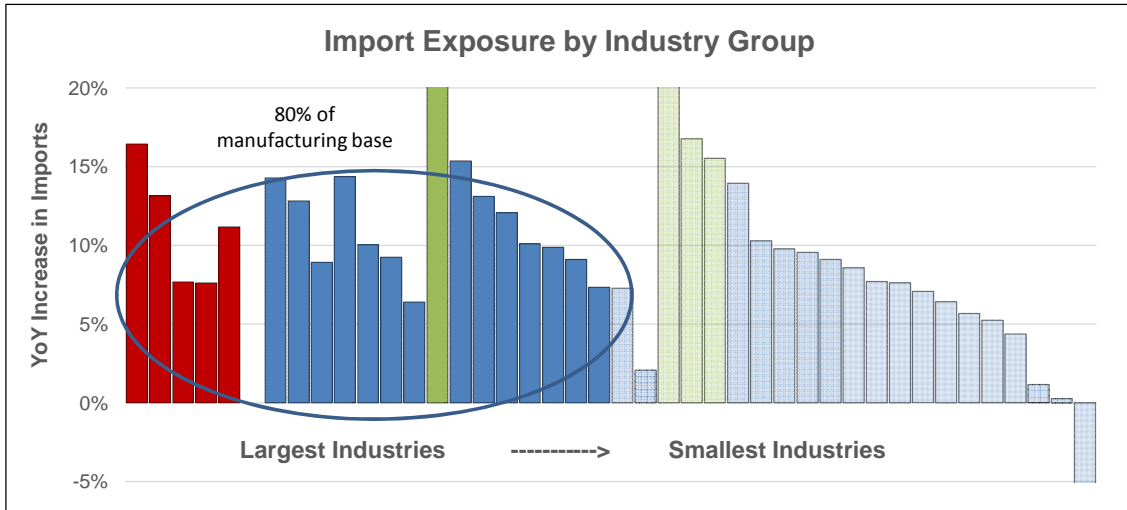


Noble County - Exposure by Industry

TOP 5 MANUFACTURING INDUSTRIES

| <u>NAICS</u> | <u>5 Largest Industry Groups</u> | <u>Plants</u> | <u>Increase in Imports</u> |
|--------------|---|---------------|----------------------------|
| 3327 | Machine Shops and Turned Products | 17 | 16.4% |
| 3371 | Household and Institutional Furniture and Kitchen Cabin | 7 | 7.7% |
| 3363 | Motor Vehicle Parts | 7 | 7.6% |
| 3329 | Other Fabricated Metal Product Manufacturing | 7 | 13.1% |
| 3261 | Plastics Product Manufacturing | 6 | 11.2% |
| | | 44 | |

| <u>NAICS</u> | <u>5 Highest Import Exposure</u> | <u>Plants</u> | <u>Increase in Imports</u> |
|--------------|---|---------------|----------------------------|
| 3362 | Motor Vehicle Bodies and Trailers | 2 | 24.2% |
| 3331 | Agriculture, Construction, and Mining Machinery | 1 | 22.6% |
| 3359 | Other Electrical Equipment and Components | 1 | 16.8% |
| 3327 | Machine Shops and Turned Products | 17 | 16.4% |
| 3111 | Animal Food Manufacturing | 1 | 15.5% |





STEBEN COUNTY - IMPORT EXPOSURE SUMMARY



95.4%

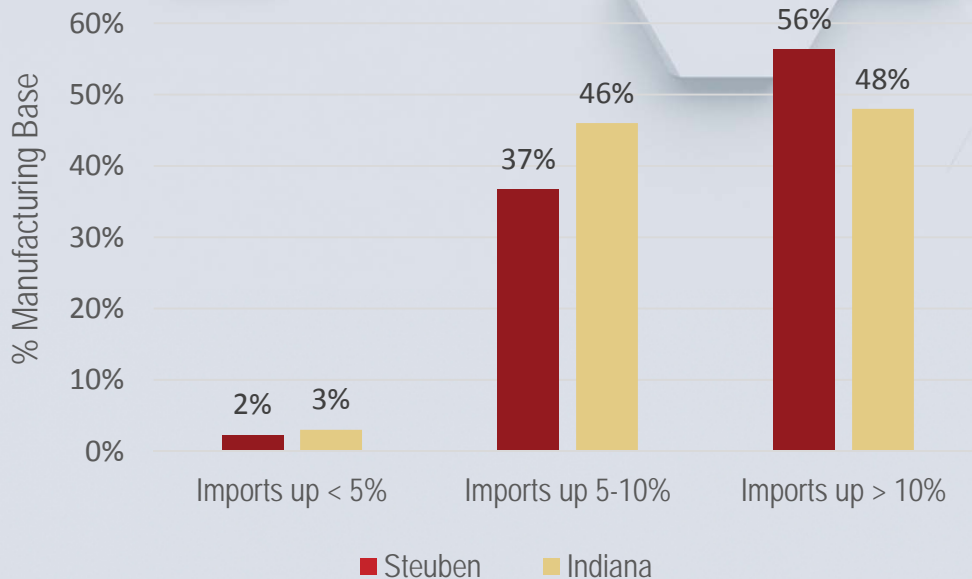
OF MANUFACTURING
BASE FACING
RISING IMPORTS
(87 total plants)



11.1%

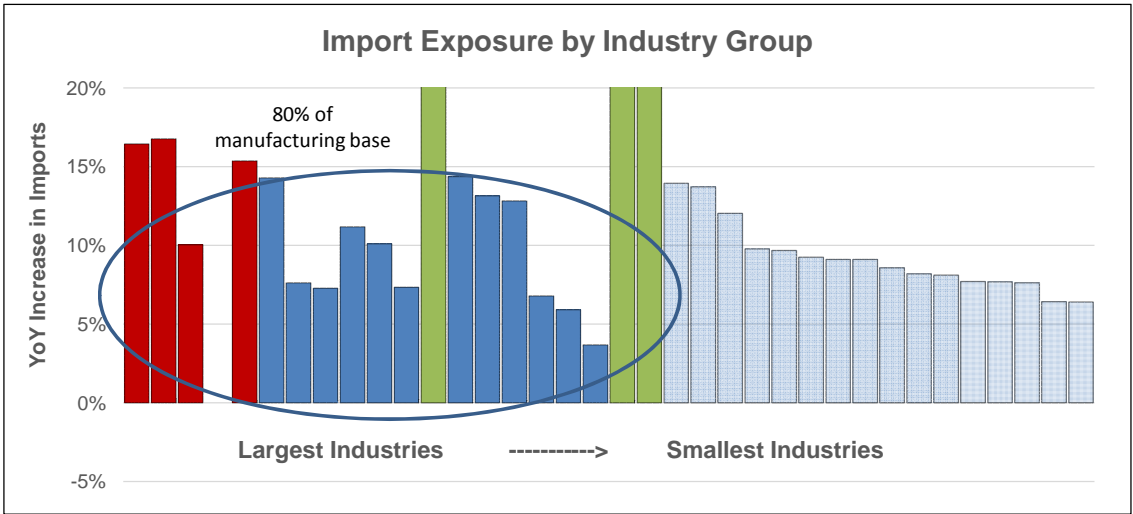
AVERAGE IMPORT
INCREASE FOR COUNTY
MANUFACTURERS

Import Exposure Breakdown



Steuben County - Exposure by Industry

| TOP 5 MANUFACTURING INDUSTRIES | | | |
|--------------------------------|---|---------------|----------------------------|
| <u>NAICS</u> | <u>5 Largest Industry Groups</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3327 | Machine Shops and Turned Products | 10 | 16.4% |
| 3323 | Architectural and Structural Metals | 5 | 10.0% |
| 3359 | Other Electrical Equipment and Components | 5 | 16.8% |
| 3335 | Metalworking Machinery | 4 | 14.3% |
| 3399 | Miscellaneous Manufacturing | 4 | 7.3% |
| | | 28 | |
| <u>NAICS</u> | <u>5 Highest Import Exposure</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3241 | Petroleum and Coal Products (eg refineries) | 1 | 29.9% |
| 3362 | Motor Vehicle Bodies and Trailers | 2 | 24.2% |
| 3331 | Agriculture, Construction, and Mining Machinery | 1 | 22.6% |
| 3359 | Other Electrical Equipment and Components | 5 | 16.8% |
| 3327 | Machine Shops and Turned Products | 10 | 16.4% |





ADAMS COUNTY - IMPORT EXPOSURE SUMMARY



96.9%

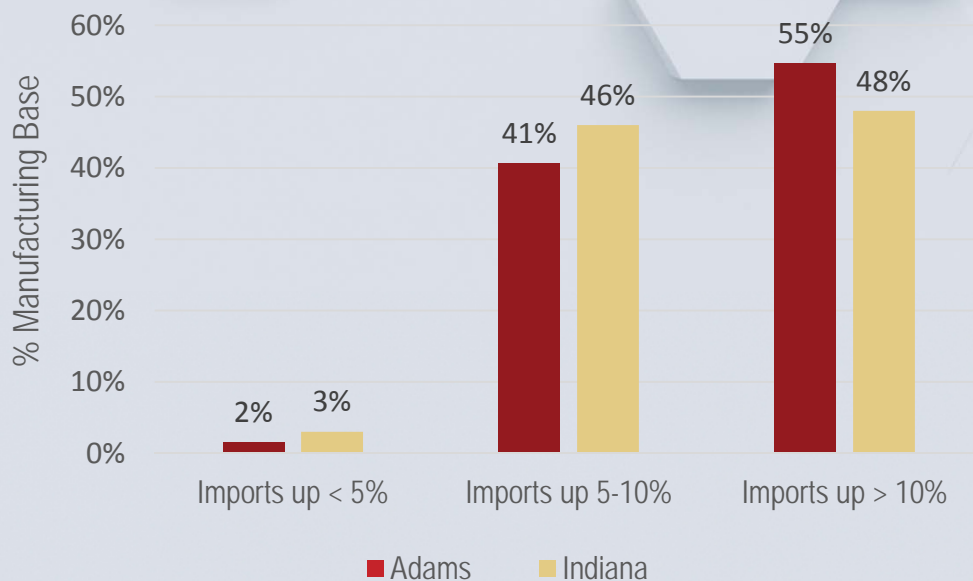
OF MANUFACTURING
BASE FACING
RISING IMPORTS
(64 total plants)



11.8%

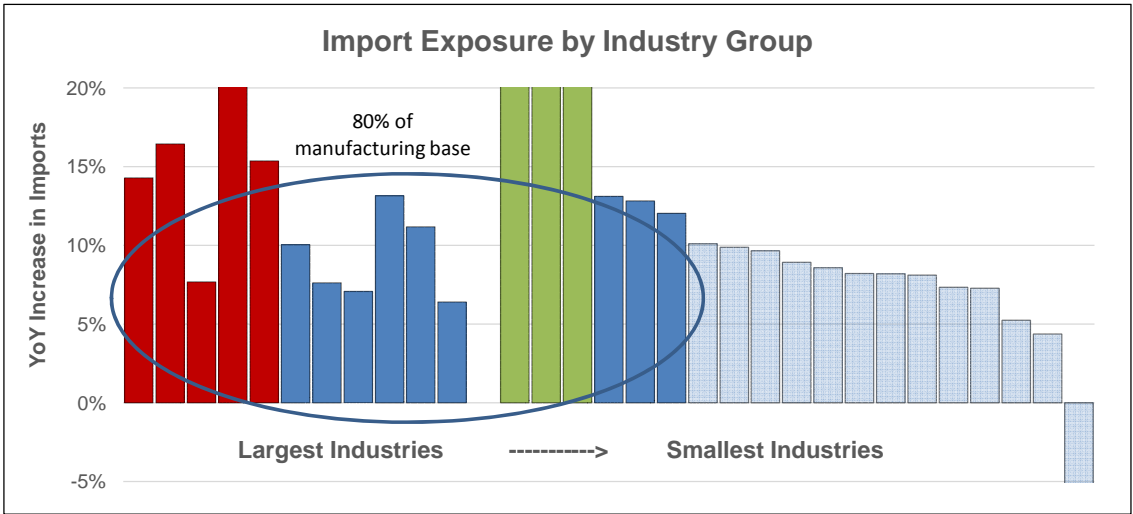
AVERAGE IMPORT
INCREASE FOR COUNTY
MANUFACTURERS

Import Exposure Breakdown



Adams County - Exposure by Industry

| TOP 5 MANUFACTURING INDUSTRIES | | | |
|--------------------------------|---|---------------|----------------------------|
| <u>NAICS</u> | <u>5 Largest Industry Groups</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3335 | Metalworking Machinery | 7 | 14.3% |
| 3327 | Machine Shops and Turned Products | 6 | 16.4% |
| 3371 | Household and Institutional Furniture and Kitchen Cabin | 5 | 7.7% |
| 3362 | Motor Vehicle Bodies and Trailers | 4 | 24.2% |
| 3273 | Cement and Concrete Product Manufacturing | 4 | 15.4% |
| | | 26 | |
| <u>NAICS</u> | <u>5 Highest Import Exposure</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3241 | Petroleum and Coal Products (eg refineries) | 1 | 29.9% |
| 3119 | Miscellaneous Food Products | 1 | 29.4% |
| 3362 | Motor Vehicle Bodies and Trailers | 4 | 24.2% |
| 3331 | Agriculture, Construction, and Mining Machinery | 1 | 22.6% |
| 3327 | Machine Shops and Turned Products | 6 | 16.4% |





WHITLEY COUNTY - IMPORT EXPOSURE SUMMARY



96.8%

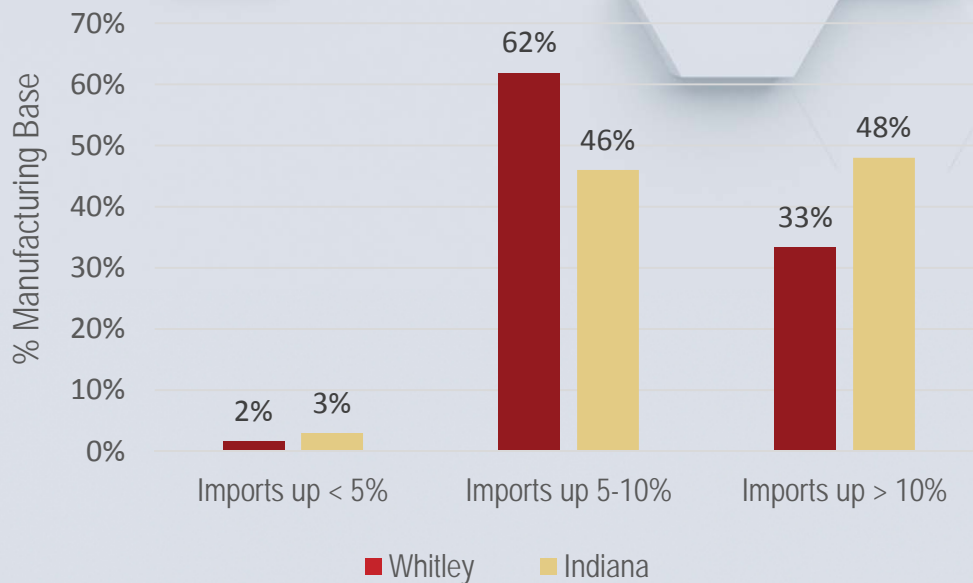
OF MANUFACTURING
BASE FACING
RISING IMPORTS
(63 total plants)



9.6%

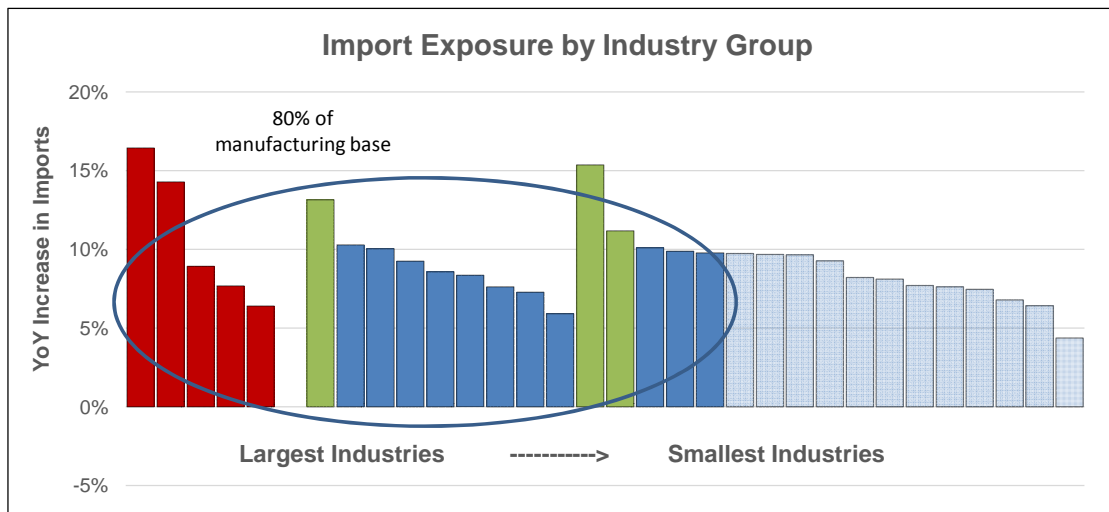
AVERAGE IMPORT
INCREASE FOR COUNTY
MANUFACTURERS

Import Exposure Breakdown



Whitley County - Exposure by Industry

| TOP 5 MANUFACTURING INDUSTRIES | | | |
|--------------------------------|--|---------------|----------------------------|
| <u>NAICS</u> | <u>5 Largest Industry Groups</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3327 | Machine Shops and Turned Products | 8 | 16.4% |
| 3371 | Household and Institutional Furniture and Kitchen Cabi | 4 | 7.7% |
| 3335 | Metalworking Machinery | 4 | 14.3% |
| 3391 | Medical Equipment and Supplies | 4 | 8.9% |
| 3219 | Other Wood Product Manufacturing | 3 | 6.4% |
| | | 31 | |
| <u>NAICS</u> | <u>5 Highest Import Exposure</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3327 | Machine Shops and Turned Products | 8 | 16.4% |
| 3273 | Cement and Concrete Product Manufacturing | 1 | 15.4% |
| 3335 | Metalworking Machinery | 4 | 14.3% |
| 3329 | Other Fabricated Metal Product Manufacturing | 2 | 13.1% |
| 3261 | Plastics Product Manufacturing | 1 | 11.2% |



- The top 5 largest industries represent 49% of Whitley County's total manufacturing base of 63 manufacturing plants.
- Machine Shops (NAICS 3327) are the largest industry group and also one of the highest import exposure with an increase in imports of 16.4%.
- Beyond Machine Shops, Metalworking Machinery has also been heavily impacted by imports with an increase of 14.3%



HUNTINGTON COUNTY - IMPORT EXPOSURE SUMMARY



95.1%

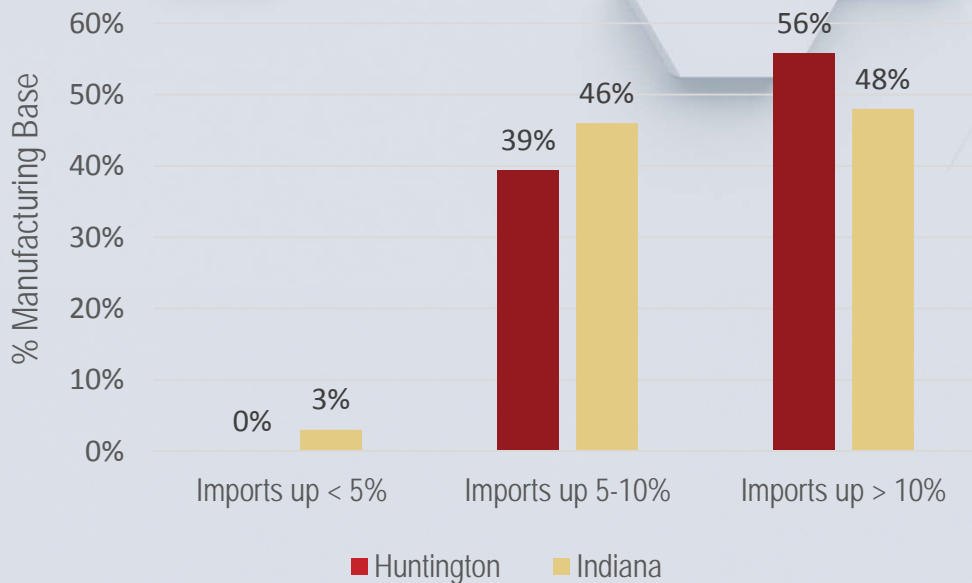
OF MANUFACTURING
BASE FACING
RISING IMPORTS
(61 total plants)



11.3%

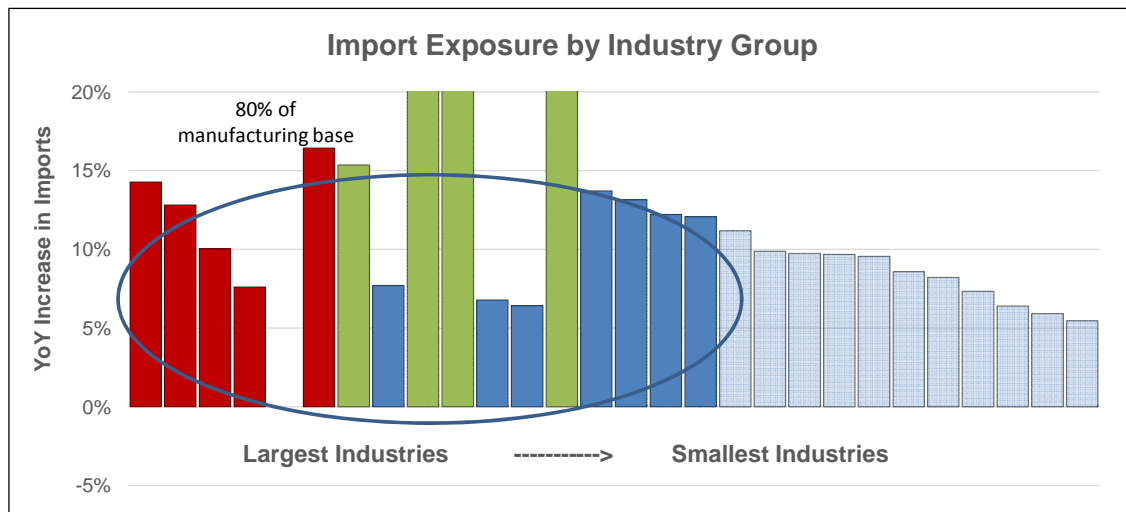
AVERAGE IMPORT
INCREASE FOR COUNTY
MANUFACTURERS

Import Exposure Breakdown



Huntington County - Exposure by Industry

| TOP 5 MANUFACTURING INDUSTRIES | | | |
|--------------------------------|---|---------------|----------------------------|
| <u>NAICS</u> | <u>5 Largest Industry Groups</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3335 | Metalworking Machinery | 6 | 14.3% |
| 3339 | Other General Purpose Machinery Manufacturing | 6 | 12.8% |
| 3323 | Architectural and Structural Metals | 5 | 10.0% |
| 3363 | Motor Vehicle Parts | 4 | 7.6% |
| 3327 | Machine Shops and Turned Products | 3 | 16.4% |
| | | 24 | |
| <u>NAICS</u> | <u>5 Highest Import Exposure</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3241 | Petroleum and Coal Products (eg refineries) | 2 | 29.9% |
| 3362 | Motor Vehicle Bodies and Trailers | 2 | 24.2% |
| 3331 | Agriculture, Construction, and Mining Machinery | 1 | 22.6% |
| 3327 | Machine Shops and Turned Products | 3 | 16.4% |
| 3273 | Cement and Concrete Product Manufacturing | 3 | 15.4% |





WABASH COUNTY - IMPORT EXPOSURE SUMMARY



98.2%

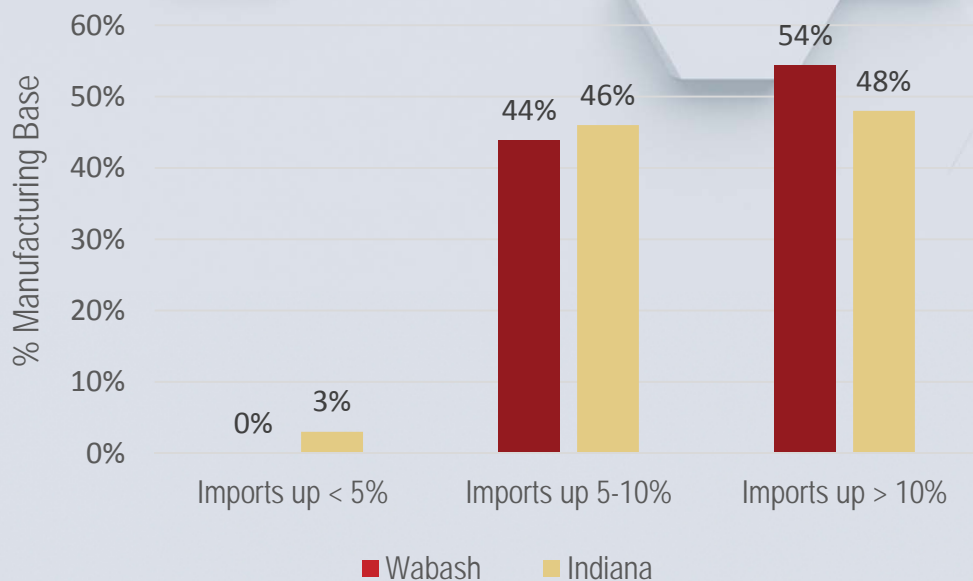
OF MANUFACTURING
BASE FACING
RISING IMPORTS
(57 total plants)



11.4%

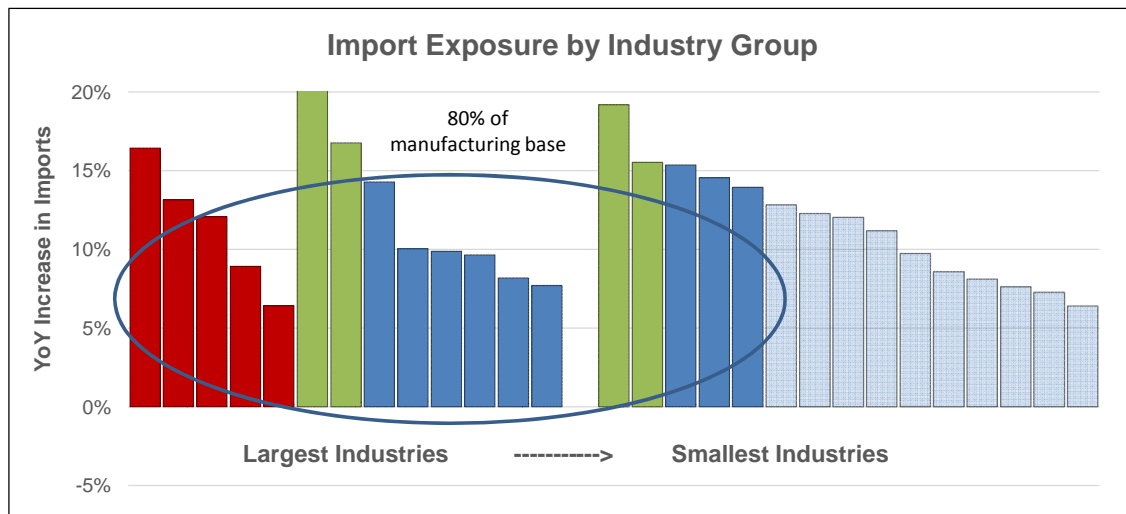
AVERAGE IMPORT
INCREASE FOR COUNTY
MANUFACTURERS

Import Exposure Breakdown



Wabash County - Exposure by Industry

| TOP 5 MANUFACTURING INDUSTRIES | | | |
|--------------------------------|---|---------------|----------------------------|
| <u>NAICS</u> | <u>5 Largest Industry Groups</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3327 | Machine Shops and Turned Products | 6 | 16.4% |
| 3329 | Other Fabricated Metal Product Manufacturing | 5 | 13.1% |
| 3391 | Medical Equipment and Supplies | 3 | 8.9% |
| 3315 | Foundries | 3 | 6.4% |
| 3332 | Industrial Machinery Manufacturing | 3 | 12.1% |
| | | 20 | |
| <u>NAICS</u> | <u>5 Highest Import Exposure</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3331 | Agriculture, Construction, and Mining Machinery | 2 | 22.6% |
| 3254 | Pharmaceuticals | 1 | 19.2% |
| 3359 | Other Electrical Equipment and Components | 2 | 16.8% |
| 3327 | Machine Shops and Turned Products | 6 | 16.4% |
| 3111 | Animal Food Manufacturing | 1 | 15.5% |





WELLS COUNTY - IMPORT EXPOSURE SUMMARY



100%

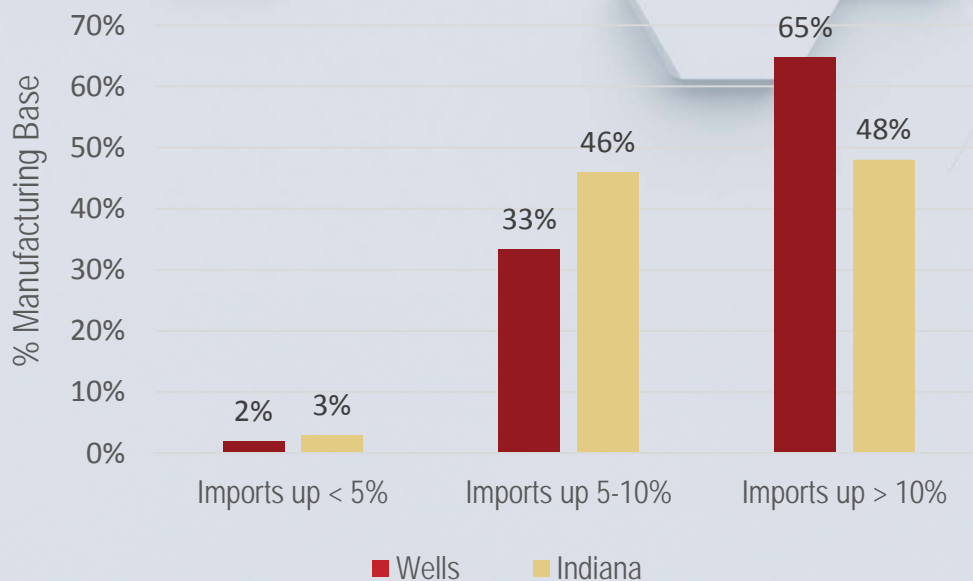
OF MANUFACTURING
BASE FACING
RISING IMPORTS
(51 total plants)



11.4%

AVERAGE IMPORT
INCREASE FOR COUNTY
MANUFACTURERS

Import Exposure Breakdown



Wells County - Exposure by Industry

| TOP 5 MANUFACTURING INDUSTRIES | | | |
|--------------------------------|---|---------------|----------------------------|
| <u>NAICS</u> | <u>5 Largest Industry Groups</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3327 | Machine Shops and Turned Products | 11 | 16.4% |
| 3261 | Plastics Product Manufacturing | 4 | 11.2% |
| 3219 | Other Wood Product Manufacturing | 3 | 6.4% |
| 3335 | Metalworking Machinery | 3 | 14.3% |
| 3391 | Medical Equipment and Supplies | 3 | 8.9% |
| | | 24 | |
| <u>NAICS</u> | <u>5 Highest Import Exposure</u> | <u>Plants</u> | <u>Increase in Imports</u> |
| 3241 | Petroleum and Coal Products (eg refineries) | 1 | 29.9% |
| 3119 | Miscellaneous Food Products | 2 | 29.4% |
| 3331 | Agriculture, Construction, and Mining Machinery | 2 | 22.6% |
| 3327 | Machine Shops and Turned Products | 11 | 16.4% |
| 3111 | Animal Food Manufacturing | 1 | 15.5% |

